
Enterprise Resource Planning

An independent fruit and vegetable producer, shipping more than 75 million pounds of product to retail stores and industrial food manufacturing plants in the United States, was experiencing significant inaccuracy in the data collection and data input process. Victrix was tasked with analyzing the capabilities, organizational structure, staffing, and opportunities for operational and organizational design improvements while identifying and selecting a suitable vendor for improving the existing IT infrastructure.

Key Findings:

- Fragmented business procedures
- Decreased productivity and cost efficiency due to lack of IT utilization
- Strained growth and profitability
- Ineffective forecasting and purchasing
- Limited streamlined departmental functions
- Reliance on “tribal knowledge” rather than data
- Significant labor cost associated with manual labor data collection and reporting

Victrix Recommendations:

- Upgrade Enterprise Resource Planning (“ERP”) system to more robust platform
- Implement new inventory management system
- Conduct extensive training across all warehouse operations to increase inventory accuracy
- Develop Standard Operating procedures (SOP’s) and Job Descriptions

Results:

- Using upgraded IT platform, created a continuous sequential business process for the entire production process through finished goods
- Provided production with real-time customer orders and changes
- Automated production planning via various system-generated reports, including daily gross requirements
- Eliminated the need for manual data gathering for production planning and reporting
- Generated operational savings in excess of \$450,000